

Asset Management Asia Seminar

Legal, Regulatory and Compliance Issues

5-6 September 2013, Singapore







- Review the regulatory framework and developments in Australia, China, Singapore, Hong Kong, South Korea, Taiwan, Japan, Malaysia and India
- Understand the key compliance challenges the asset management industry is facing today and how asset managers can respond to and overcome these issues
- Discuss the prospects and opportunities awaiting asset managers that adapt most adroitly to the evolving asset management regulation
- Examine the requirements and impacts of the FATCA regulations as well as practical advice for asset management firms to prepare for compliance

Presented in association with:

Arendt & Medernach
Dave & Girish & Co.
Dechert LLP
Kim & Chang
Maddocks
Mori Hamada & Matsumoto
PricewaterhouseCoopers
Russin & Vecchi
Shook Lin & Bok LLP
Simmons & Simmons

Endorsed by





Special promotional rate for both IMAS and HKIFA members – save US\$710!



WHO SHOULD ATTEND?

- Compliance and risk managers in asset management companies, banks, corporate and financial institutions
- Prime brokers and fund management service providers
- Fund managers and distributors
- Hedge fund managers
- Investment fund managers ■ In-house legal counsel and
- advisors
- Lawvers
- Pension fund trustees
- Capital market managers
- Regulators

following institutions: Shook Lin & Bok LLP, Simmons & Simmons, Dechert LLP, Arendt & Medernach, Kim & Chang, Russin & Vecchi, Maddocks, PricewaterhouseCoopers, Mori Hamada & Matsumoto, Dave & Girish & Co.

+852 2520 1481

This seminar will be held in a 5 star hotel, chosen for its location, facilities and level of service. You can be assured of a comfortable, convenient learning environment throughout the duration of the seminar.

Due to the variation in delegate numbers, we will send the venue confirmation approximately 2 weeks before the event dates.

CPD

You may use your attendance at events held by Euromoney Legal Training to qualify for CPD points with The Law Society of Hong Kong. If you wish to claim CPD hours for this seminar, please inform us of this upon registration and pay one month in advance in order for your CPD application to be processed. For further information on CPD accreditation please email us on courses@ euromonevasia.com

About us

Euromoney Training events are designed for ambitious professionals who wish to gain practical skills based knowledge. With offices located in Asia, Europe and the USA and as part of the global media group, **Euromoney Institutional Investor** PLC, we are in the perfect position to provide you with relevant, up-todate and international expertise.

With an extensive range of financial, legal and audit training events we have met the training needs of over 100,000 market professionals globally.

Our events are held on a public or in-house basis, a full list of which can be found on our website. Visit www.euromoneytraining.com/ legal asia





Asset Management Asia Seminar

Legal, Regulatory and Compliance Issues

5-6 September 2013, Singapore

INVESTMENT MANAGEMENT ASSOCIATION OF SINGAPOPE

The Investment Management Association of Singapore (IMAS) was formed on 22nd September 1997. It is a representative body of investment managers spearheading the development and growth of the industry in Singapore.

By fostering high standards of professionalism and promoting exemplary practice among members, IMAS seeks to set the benchmark for the investment and fund management industry in Singapore.

It also serves as a forum for members in discussions as well as a collective voice where representation is needed on behalf of the investment management industry, facilitating training for its members, and contributing towards investor education.

For more information, visit the IMAS website at www.imas.org.sg

Day 1

Registration commences at 8:30 Programme runs from 9:00 - 4:30 daily

09:00 Funds formation, management and distribution in Singapore

- Regulatory framework
- Licensing and exemption regime
- Distribution of funds
- Safe harbours
- Regulatory updates 2013
- Lesson learned from regulatory enforcements

Tan Woon Hum Partner Shook Lin & Bok LLP Singapore

10:00 Developments in the Hong Kong regime

- Market developments and trends
- Fund raising and challenges in the institutional and retail space
- Other regulatory developments for managers and funds

Rolfe Hayden
Partner
Simmons & Simmons
Hong Kong

11:00 Networking break

11:30 Legal updates on asset management in China

- Updates on investment advisory business regulation
- Updates on investment in Index Futures by ODII
- Updates on the asset management business of commercial banks and trust companies
- The challenges for investors
- Compliance requirements
- Implications for global fund managers

Basil Hwang
Partner
Corporate and Securities
Dechert LLP
Hong Kong

12:30 **Networking luncheon**

14:00 Asset management in Japan

- Laws and regulations overview
- Japanese investor priorities and market trends
- Strategies spanning for different asset classes
- Risks and challenges for asset managers

Takeshi Mukawa Partner Mori Hamada & Matsumoto Singapore

15:00 Networking break

15:30 Overview and updates on EU regulation

- Investment funds UCITS V and VI, AIFMD, PRIPS, EMIR, etc
- UCITS V and UCITS VI in further details
- Other relevant UCITS rules
- ETF and other UCITS issues from the ESMA
- Important changes for UCITS in Luxembourg - Main changes affecting UCITS sponsors
- AIFMD Focus on substance, delegations, and the third countries rules
- Private placement rules in the EU

Stéphane Karolczuk Head of Hong Kong Office Arendt & Medernach Hong Kong

16:30 End of Day 1

© Copyright Euromoney Training 2013



"Informative, comprehensive and provides me with different insights!" Unit Head, **Petrofac Malaysia**

Day 2

Registration commences at 8:30 Programme runs from 9:00 - 5:00 daily

09:00 Overview of Korea's investment management regulatory regime

- Managing assets for and providing investment advice to Korean investors
- Offer and sale of offshore funds to Korean investors
- Sale of offshore funds to Korean feeder funds and fund of funds
- Hedge funds
- Recent developments

Pil-Kook Lee Senior Foreign Attorney Kim & Chang South Korea

10:00 Taiwan fund distribution regulation and challenges

- Market entry barriers
- Growing offering document and post registration compliance requirements
- Master agent disputes
- AML issues both real and perceived
- Private label platform issues with master agent exclusivity
- Limitations on distributing asset management services in non fund format
- Impact of new regulated offshore structured product distribution regime
- Limitations and uncertainties for placement of unregistered

Thomas H. McGowan Foreign Legal Consultant Russin & Vecchi Taiwan

11:00 Networking break

11:30 Regulatory aspects of Indian asset management industry

- Introduction to Indian asset management industry
- Overview of Indian law and regulations
- Documentation and cross border transactions
- Opportunities and entry strategies
- Mutual fund investments in

Mona Bhide Managing Partner Dave & Girish & Co. India

12:30 Networking luncheon

13:30 Overview of the Australia regulatory and licensing framework

- Background information
- Regulatory updates and views
- Lesson learned from regulatory enforcement
- Challenges and case study

Jonathan Ambler

Partner Maddocks Australia

14:30 Networking break

15:00 Funds regulation in Malaysia

- Overview of the regulatory and licensing framework
- Offerings of funds into Malaysia: Requirement for approval and registration
- Extraterritorial application of Malaysian laws
- Distribution of funds into Malaysia

16:00 FATCA - Understanding the legislation its impact on Asia Pacific

- Analyzing the key changes and key dates for compliance
- Discussing the burden of compliance for the asset management industry
- What are the responsibilities of asset managers
- Methods and legal prohibitions on reporting

Mark Jansen

Partner

Financial Services Industry Practice PricewaterhouseCoopers Singapore

Michael Brevetta Associate Director

Financial Services PricewaterhouseCoopers Singapore

End of Seminar

"Very useful, good structure. It is useful to obtain a snapshot of the various Asian jurisdictions." Legal Counsel,

GMO Australia Limited

SAVE TIME AND MONEY WITH IN-HOUSE TRAINING

In-house training is an efficient and cost effective way to ensure that your employees are equipped with the knowledge and skills needed to make a real impact in your organisation.

Training can be arranged for anything from small groups to entire divisions and will take place at a time chosen by and convenient to you.

For more information on holding this, or any other Euromoney Training course in-house, please contact:

Yvonne Lim, Division Manager, Legal Tel: +852 2520 1481 Email: inhouse@euromoneyasia.com

The Hong Kong Investment Funds Association ("HKIFA") is a nonprofit-making organization that represents the asset management industry in Hong Kong. We have two major roles, namely consultation and education. On consultation, we work closely with the authorities to relay the views of our members on issues that have implications for the

asset management industry. On education, we spearhead initiatives to enable Hong Kong people to understand more about the risk/return characteristics of mutual funds; and to use them effectively for retirement investment and other financial planning purposes. We have 56 fund management companies as full/overseas members. They manage about 1,270 SFC-authorized funds as at the end of February 2013, involving total assets of over US\$1,000 billion. In addition, we have 68 affiliate and associate members. (www.hkifa.org.hk)



Speaker biographies

Jonathan Ambler Maddocks

Jonathan heads Maddocks' M&A and Private Equity teams and is a specialist in corporate. securities and financial services law. He has over 20 years' experience advising companies and fund managers on capital raisings, corporate transactions and investments. His legal expertise includes M&A, private equity and venture capital, funds management, banking and finance, equity capital markets, corporate governance and energy law. Jonathan advised private equity funds, companies and management on leveraged management buy-outs and buy-ins and investments in companies seeking seed, development and expansion capital. He also advised private equity funds and companies on mergers and acquisitions and exits through private treaty sales, tenders and IPOs. He also provide consultation to companies raising capital through listed and unlisted securities, debentures and hybrids, including IPOs, rights issues, retail offers and institutional placements as well as local and offshore fund managers on establishing new funds, financial services regulation, investment management contracts, investments and takeovers. Before joining Maddocks, Jonathan was a partner at Freehills. Prior to that, he was with an international law firm in London. He was a "Highly Recommended" Corporate and M&A Lawyer in Legal 500 Asia Pacific 2013 and again recommended Private Equity lawyer in Chambers Asia Pacific 2013.

Mona Bhide

Dave & Girish & Co.

Mona joined Dave & Girish & Co., in 1985 and became a partner in 1992. Mona is in charge of International Corporate Law and Structured Finance. She advised on joint ventures, mergers and acquisitions, securities law (domestic and offshore issues), project finance, technology transfer, corporate restructuring, securitisation, derivatives, and intricate financial structures for banks and corporates. She is a member of Bar Council of Maharashtra & Goa, Law Society of London and the International Bar Association. Mona was rated as "Highly Recommended Lawyer" by Global Counsel 3000 for Projects, Restructuring and Insolvency, Company & Corporate Transactions and Project Finance. The Legal 500 noted "Dave & Girish & Co has a solid and longstanding history as a leading firm in the corporate and M&A sphere. Mona Bhide is recommended". Dave & Girish & Co., is a law firm practicing in the areas of International Finance and Corporate law with offices in Bangalore. Mumbai and Delhi.

Michael Brevetta

PricewaterhouseCoopers

Michael Brevetta is an associate director at PwC and is PwC's technical specialist on FATCA. Mike has over twelve years' experience as a lawver and consultant, and advises clients in the financial services sector, including banks, hedge and private equity funds, insurers and exchanges regarding tax structuring, tax compliance, information reporting and compliance with financial regulations (e.g., the Volcker Rule provisions of the Dodd-Frank Act). He also provides US tax consulting services to multinational companies in connection with internal restructurings, mergers and acquisitions, and cross-border transactions. Mike speaks and writes frequently on topics related to crossborder information reporting and international

Rolfe Hayden

Simmons & Simmons

Rolfe is a partner in the Hong Kong office where he is Head of the Financial Services practice. He qualified in Hong Kong in 1996 and in England in 1993. He joined Simmons & Simmons in 2002 from a major City firm having worked in London and Bahrain (seconded to the Law Office of Sheikh Isa Bin Mohammed Al Khalifa) before moving to Hong Kong in 1995. Rolfe has extensive experience in all types of collective investment schemes, including ETFs, hedge funds, private equity funds, guaranteed funds and listed investment companies. He has advised on offshore closed and open ended corporate, unit trusts and limited partnerships as well as licensing, regulatory and securities issues connected with asset management generally in Hong Kong and Asia. Rolfe also has experience in bank regulation under the Banking Ordinance, mergers by way of private ordinance, SFC licensing issues as well as disclosure of interests under the Securities and Futures Ordinance. Rolfe is recognised as a "Leading Individual" in Investment Funds in Asia Pacific Legal 500 2008/09 and Chambers Asia 2009. Rolfe has been described as "hugely experienced" and "clients were keen to highlight Hayden's exceptional responsiveness and personable, considerate way of dealing with people", by Chambers 2009.

Basil Hwang

Dechert LLP

Basil H. Hwang is the managing partner of the Hong Kong office and the founder of Dechert's Asia practice. He specializes in mergers and acquisitions transactions in Greater China, investment funds matters, securities regulation and complex shareholders' agreements. He has advised on over 100 successfully consummated private equity and growth capital transactions in Greater China. He is recognized by clients for his business insight and the quality of his advice, his familiarity with regulations and business practices in China and Hong Kong, and his ability to reliably and successfully execute transactions. He has led several award-winning transactions in Greater China and Asia, and frequently represents Chinese clients on outbound investment and public listing transactions on an ongoing basis. Chambers Asia ranked Mr. Hwang as one of the "Leading Individuals" for investment funds, noting that "market sources single out Basil Hwang for his in-depth knowledge of the Hong Kong legal and business market and good local connections." Chambers also highlighted that Mr. Hwang "is a responsive and accessible lawyer whose focus lies on private fund work." He has also been recognized as a leading private equity lawyer by legal directory Asia Pacific Legal 500, who cited him as a "renowned private equity specialist" who clients regard as "responsive, wellconnected and having a deep understanding of Hong Kong and China."

PricewaterhouseCoopers

Mark is responsible for the FATCA initiative within PwC Singapore and across the Asia region. He is involved and leading a number of FATCA programs across Asia helping clients establish processes and implementing operational changes to meet the requirements. Mark has considerable experience having led Asia wide projects for top tier financial services institutions covering areas such as finance, operations, technology, finance, middle and back office. His projects have included taking a lead role with respect to finance transformation, establishment of shared service centres, reengineering/ integration of front to back process, offshoring, development of new regional operating models,

regulatory remediation, process improvement, review and advice with regard to core banking implementations and operational risk, technology/process controls advice

Stéphane Karolczuk

Arendt & Medernach

Stéphane Karolczuk is head of Arendt & Medernach's representative office in Hong Kong, where he advises clients based in the Asia Pacific region regarding their Luxembourg legal and regulatory questions. He is admitted to practice in Hong Kong as Registered Foreign Lawyer as well as in Luxembourg and Brussels. As a senior associate of the investment funds practice, Stéphane also advises international clients on all issues relating to investment funds, such as the structuring, registration, marketing, public offering and listing of Luxembourg and foreign investment funds. He also advises and assists clients in relation to the selection and setting-up of investment structures, drafting of contractual and marketing documentation, and liaises with the Luxembourg financial regulator, the Commission de Surveillance du Secteur Financier (CSSF), and the Luxembourg Stock Exchange in relation to such matters. Stephane has taken part in the activities of the Association of the Luxembourg Fund Industry (ALFI), the Hong Kong Investment Funds Association (HKIFA), the Hong Kong Private Equity and Venture Capital Association (HKVCA), and he is regularly invited to speak on Luxembourg funds related topics at conferences in the region. Stephane graduated from the University of Brussels (Belgium) and the University of Ghent (Belgium).

Pil-Kook Lee Kim & Chang

Pil-Kook Lee is a foreign attorney in the firm's Investment Management and Securities Regulations Practice Groups. Mr. Lee has extensive experience in a wide range of crossborder transactions and regulated financial business activities. He has advised many companies on regulatory matters in connection with various financial business activities with an emphasis on the investment management and securities business, including setting up Korean operation and licensing applications, cross-border business activities, registration of securities and funds for offerings to Korean investors, and regulatory compliance and examinations of domestic financial institutions. Mr. Lee also advises clients on foreign investments in Korean listed and unlisted companies acquisitions of financial institutions, and general corporate law and regulatory matters arising from such transactions. Mr. Lee also advises clients on foreign investments in Korean listed and unlisted companies, acquisitions of financial institutions, and general corporate law and regulatory matters arising from such transactions. He received a bachelor's degree from the University of Maryland and J. D. from the George Washington University National Law Center. He is admitted to the bar in Maryland, USA.

Thomas H. McGowan

Russin & Vecchi

Thomas is a US licensed attorney with 30 years of Asia based experience. He worked in Korea for five years before joining Russin & Vecchi, Taipei, as a foreign legal consultant in 1982. Tom's practice focus is the financial services sector, representing major multinational commercial and investment banks, asset managers and private equity investors. Tom and his firm have an active practice in all aspects of the mutual fund and structured product business in Taiwan and offer an in-depth knowledge of both the history and current status of the Taiwan legal and regulatory

environment for product providers including fund managers and distributors. He has a BBA from the University of Notre Dame and a J.D. from Georgetown University Law Center. He is the author of "Marketing Unit Trusts and Mutual Funds in Taiwan", "Capital Guide to Marketing Unit Trusts and Mutual Funds in Asia" (2005) and the Taiwan chapter of the "Capital Report on Asian-Pacific Fund Markets to 2010"

Takeshi Mukawa

Mori Hamada & Matsumoto

Takeshi Mukawa is the Partner at Mori Hamada & Matsumoto and Singapore Office Co-Representative. As a partner in the Singapore Office, Takeshi Mukawa provides comprehensive legal support to enterprise operating in Asia. He focuses his practice on investments and mergers and acquisitions, as well as finance, and real estates and energy related matters. He often assists funds and companies investing into Japan and is familiar with regulatory framework that affects foreign investments into Japan. Takeshi Mukawa was admitted in Japan, 1998; California, 2006 and Tokyo Bar Association and registered as Foreign Lawyer in Singapore, 2012. Takeshi Mukawa focuses his practice on real estate and infrastructure investment and financing. He was seconded by the firm to Mitsui & Co., Ltd. where he engaged in infrastructure, energy and other projects in Asian countries. He has experience handling cross-border private equity investments in office buildings, commercial and residential facilities, hotels, and infrastructure assets. He is also known as an expert on climate change and renewable energy practice and regularly advises clients on climate and energy related investments and regulations. He serves as an expert member of the Central Environment Council of the Ministry of the Environment of the Japanese government, he has also been involved in framing a post-Kyoto protocol offsetting scheme called the Bilateral Crediting Mechanism.

Tan Woon Hum

Shook Lin & Bok LLP

Tan Woon Hum has advised on a wide range of investment funds, trust and corporate matters since 1996 and leads a team of specialist lawyers in the Trust, Asset & Wealth Management practice. He advises on the establishment of traditional and alternative funds (including private equity funds, hedge funds, real estate funds, distressed and special events funds) using Singapore funds and offshore funds structures such as unit trusts, corporate funds, limited partnership funds and listed REITs. He drafts and reviews the full range of fund documents. His clients include fund managers, independent asset managers, external asset managers, wealth managers, distributors, advisers, sponsors and investors. On the regulatory related work, he works closely with the client and the regulators on the start-up phase, license and exemption applications, and the safe harbours and waivers applications. He also advises on the recognition of foreign funds, collective investment schemes and UCITs. He also advises clients on the establishment and initial public offering (IPO) of REITs. He has an in-depth knowledge of the REITs regulations and industry and has been involved in 24 of the listed S-RFITs. In addition he has advised on the IPOs of 18 listed S-REITs and has been involved in numerous post-IPO REIT acquisitions, equity fund raising exercises, debt financing and securitisation locally and regionally.



8th Annual Asset Management Asia Seminar

Legal, Regulatory and Compliance Issues

5-6 September 2013, Singapore

4 easy ways to register

- www.euromoneytraining.com/ assetasia
- 2. Fmail courses@euromoneyasia.com
- 3. Telephone +852 2520 1481
- 4. Facsimile +852 2866 7340

Funding support

The Monetary Authority of Singapore (MAS) administers grants to financial sector organisations that sponsor eligible participants to training programmes that meet qualifying criteria. For enquiries, please contact the MAS at (65) 6229-9396 or via email at fsdf@mas.gov.sg.

Euromoney Training Certificate

Delegates who successfully complete this course will receive the prestigious Euromoney Training Certificate - a statement of excellence recognised worldwide.

IMPORTANT INFORMATION - YOUR EVENT CODE

Register on-line at:

www.euromoneytraining.com/assetasia

EHIS5278 - IMAS

Please ensure you enter your event code when registering and you will be entered into our quarterly prize draw to win Amazon vouchers.



Group booking discounts**

🔐 2 delegates - 5% discount

???? 3 delegates - 10% discount



Seminar fee: US\$3,550

IMAS member fee: US\$2,840

All fees are net of withholding, business and local taxes.

Seat is confirmed only upon receipt of payment.

Payment details (please tick as appropriate)

to use our secure online payment system.

I prefer course updates by email.



HKIFA member fee: US\$2,840

Membership discount may not be used in conjunction with other discounts.

*To make this payment by credit card, please call +852 2520 1481, or visit

I have read and understood the booking terms and conditions.

Delegates registering from Australia and Singapore will bear the prevailing GST at the date

www.euromoneytraining.com/assetasia, select this course and follow the 'register now' link

Registration form Yes, please register me for:

8th Annual Asset Management Asia Seminar (EHIS5278) on 5-6 September 2013, Singapore

Can't make this date? We schedule our courses throughout the year. Please contact us to check for alternative dates and locations.

Delegate details (all of the following is required to process your registration)

Surname	Mr/Mrs/Ms
First name	
Position Department	
Company	
Address	
Telephone Fax	
Email	
How did you hear about the seminar?	
■ I require CPD points from the Hong Kong Law Society.	

- IMAS members (please tick to ensure discount).
- HKIFA members (please tick to ensure discount).

Disclaimer

Discialmer

Euromoney Training reserves the right to alter any part of the published programme of faculty. In the event of course cancellation by Euromoney Training due to unforeseen circumstances, Euromoney Training limits its liabilities to refunding the tuition fee of the

Fee includes tuition, documentation, lunch and refreshments. Delegates are responsible for their own flights and accommodation. An invoice will be sent upon receipt of registration form.

a division of Euromoney Institutional Investor

Data protection

Data protection
The information you provide on this form will be used by Euromoney Institutional Investor PLC and its group companies ("we" or "us") to process your order and/or deliver relevant products/services and content. We may also monitor your use of our website(s), including information you post and actions you take, to improve our services to you and track compliance with our terms of use. Except to the extent you indicate your objection below, we may also use your data (including data obtained from monitoring) (a) to keep you informed of our products and services; (b) occasionally to allow companies outside our group to contact you with details of their products/services; or (c) for our journalists to contact you for research purposes. As an international group, we may transfer your data on a global basis for the purposes indicated above, including to countries which

may not provide the same level of protection to personal data as within the European Union. By submitting your details, you will be indicating your consent to the use of your data as identified above. Further information on our use of your personal data is set out in our privacy policy, which is available at www.euromoneyple.com or can be provided to you separately upon request.

Signature _

My email address is

If you object to contact as identified above by telephone □, fax □, or email □, or post □, please tick the relevant box. If you do not want us to share your information with our journalists □, or other companies □ please tick the relevant box.

Cancellation policy

If any registered delegate cannot attend our course, a replacement is always welcome for the course. Cancellations must be made in

writing (letter or fax) with Euromoney Training's acknowledgement. Written cancellations must reach this office 30 days before the programme commences. A full refund less an administration charge of US\$150 will be given. For any written cancellation requests that reach us less than 30 days before the event, no refunds will be given. However, if you wish to attend another Euromoney Training course in the Asia-Pacific region, a 75% discount voucher which values not more than 75% of the initial payment will be issued. Please note that the subsequent course must take place within 6 months of the initial registration. Discount vouchers are transferable within the same organisation, but not to be used in conjunction with any other discount schemes. Discount vouchers will not be issued for no-shows without cancellation. Euromoney Training reserves the right to the final decision if any dispute arises.

Please fax back to +852 2866 7340 or email your details to courses@euromoneyasia.com. Please include the code that appears on top of the address label above in your email. Flights and hotel accommodation should only be purchased when our logistics team contact you to confirm the course venue. The attendee is solely responsible for their flight and accommodation arrangements and costs. In the unlikely event Euromoney Training should have to cancel an event it will not be responsible for any costs incurred by attendees. Euromoney therefore recommends that clients purchase fully refundable air tickets and accommodation.

Incorrect mailing

Please accept our apologies for mail which is incorrectly addressed. Should you wish to amend the address/addressee details, please send or fax us a copy of the relevant mailing label (on the envelope or brochure) and we will update our records accordingly.

© Copyright Euromoney Training 2013

^{**}Available for delegates booking together from one organisation attending this seminar.